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Kazinst Petroleum Refinery Kazakhstan

Date: 01/03/2024

Valid: 31/12/2024

FULL COOPERATE OFFER (FCO)

Kazinst Petroleum Refinery is a Petrochemical refinery based in Kazakhstan Federation. In line with OPEC regulations and Kazakhstan Ministry of Energy, her is our Full Cooperate Offer (FCO)

EN590 (10 PPM) KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT.

Maximum: 500,000MT

CIF Price: \$375 Gross / \$380 net

FOB Price: \$350 Gross / \$355 net

EN590 (50 PPM) KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT.

Maximum: 500,000MT

CIF Price: \$380 Gross / \$385net

FOB Price: \$350 Gross / \$345 net

D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT

Maximum: 500,000 MT

CIF Price: \$360 Gross / \$350 Net

FOB Price: \$250 Gross / \$240 Net

AGO (AUTOMATIVE GAS OIL)

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$340 Gross / \$330 Net

FOB Price: \$260 Gross / \$250 Net

LPG (LIQUIFIED PETROLEUM GAS)

Quantity: Minimum 25,000MT

Maximum: 500,000 MT

CIF Price: Gross \$340 gross / \$330Net

FOB Price: Gross \$250/Net \$240

LIGHT CYCLE OIL (LCO)

Quantity: Minimum 50,000 MT.

Quantity: Maximum 1,000,000 MT

CIF Price: Gross \$290 /Net

\$280 FOB Price: Gross \$250 /Net \$240

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UREA (46% AGRICULTURAL GRADE)

Minimum Quantity: 25,000 Metric tons

Maximum Quantity: 500,000 Metric tons

CIF Price: Gross \$270/ Net 260

FOB Price: Gross \$200/ Net \$190

PETCOKE (PETROLEUM COKE)

Minimum Quantity: 25,000 Metric tons

Maximum Quantity: 500,000 Metric tons

CIF Price: Gross \$140/ Net 130

FOB Price: Gross \$100/ Net \$90

BITUMEN GRADES:

Minimum Quantity: 50,000 Metric tons

Maximum Quantity: 500,000 Metric tons

CIF Price: Gross \$240/ Net 230

FOB Price: Gross \$200/ Net \$190

ESPO

Quantity: Minimum: 500,000 BBLS.

Quantity: Maximum: 4,000,000 BBLS

CIF Price: \$60 Gross / \$56 Net

FOB Price: \$40 Gross / \$36 Net

KAZAKHSTAN BLEND (REBCO)

Quantity: Minimum: 500,000 BBLS.

Maximum: 4,000,000 BBLS

CIF Price: \$40 Gross / \$36 Net

FOB Price: \$30 Gross / \$26 Net



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LNG (LIQUEFIED NATURAL GAS)

Quantity: Minimum: 50,000 MT.

Maximum: 500,000 MT

CIF Price: \$280 Gross / \$295 Net

FOB Price: \$250 Gross / \$240 NET

FUEL OIL KAZAKHSTAN ORIGIN

Quantity: Minimum: 50,000 MT

Maximum: 500,000 MT

CIF Price: \$230 Gross / \$220 Net

FOB Price: \$ 190 Gross / \$180 Net

AVIATION COLONIAL KEROSENE JET FUEL 54 (JP54)

Quantity: Minimum: 500,000 BBLs.

Maximum: 10,000,000 BBLs

FOB Price: \$79 Gross / \$77 Net per BBL

CIF Price: \$54 gross / \$50 net per BBL

AVIATION COLONIAL TURBINE JET FUEL A1 (JET A1)

Quantity: Minimum: 500,000 BBLs.

Maximum: 10,000,000 BBLs

FOB Price: \$79 Gross / \$77 Net per BBL

CIF Price: \$54 gross / \$50 net per BBL

CIF VESSEL TO TANK (VTO) OR VESSEL TO VESSEL (VTV):

1. Buyer accepts Seller's procedure and issues ICPO with the following:
 - Banking details
 - Company profile
 - Passport copy
2. Seller acknowledges buyer's ICPO and issues contract to buyer, buyer signs SPA and return the contract to the seller in word format within 72-HOURS.
3. Seller makes the final signature and convert the contract to PDF and Send to buyer as final approved contract along with soft performance guarantee Partial POP documents given below:
 - I. Commitment letter to supply
 - II. Invoice for Payment of 1% MT103 of the total product price.
 - III. Passport Product
 - IV. Export License Permit
 - V. Certificate of Origin
 - VI. Seller's Registration Certificate.
4. Buyer proceeds with their bank within 24-48 hours to pay 1% of the total product price as security guarantee deposit via TT wiring/MT103 which will be deducted from the total product price fees at the destination port to enable the Refinery secure the vessel and deliver the cargo to buyer.
5. Upon Seller's bank confirmation of 1% of the total product price as security guarantee deposit, Seller transfer the following full POP documents to buyer via email or DHL courier Service as given below:
 - I. NCNDA/IMFPA
 - II. Vessel Q88
 - III. Authority to Verify
 - IV. Company Tax payer certificate
 - V. Fresh SGS report
 - VI. Tank receipt
 - VII. Bill of lading
 - VIII. Port Clearance Certificate
 - IX. Allocation or Certificate of change of Ownership
 - X. Chartered Party Agreement (CPA)
 - XI. Packing List
 - XII. Certification of Weight and Quality issued by the Manufacturer.
6. Buyer notifies seller by official written notice of his receiving seller's POP document while Seller orders his export team to deliver the Vessel to the buyer's destination Port.

7. Upon arrival of the Vessel at the discharge port, buyer's inspection team carries out DIP test or equivalent inspection to ascertain quality.
8. Upon successful unloading, Buyer pays the remaining balance as the total value of the product within 72 hours.

Second and succeeding shipments continues...

A) FOB PROCEDURES (ROTTERDAM/SINGAPORE)

1. Buyer reviews Seller's FCO and issues his ICPO along with his company profile.
2. Seller issues CI to the buyer. Buyer signs and returns back to seller within 48 hours.
3. Seller issues DTA. Buyer endorses DTA with the Seller's Tank Farm and extend Seller's Tank to get 5-days fresh TSR at fee of €340,000 Euro (€68,000) per day.
4. After receipt of the signed DTA and fresh 3-days TSR issued by Seller's tank farm from the Buyer, the Seller issues the following POP documents:
 - I) Sales and Purchase Agreement (SPA) Contract
 - II) Fresh SGS report (Not less than 48 hours).
 - III) Authority to Verify (ATV).
 - IV) Refinery Commitment to supply.
 - V) Statement of availability of the availability of the product.
 - VI) Authorization to Sell and Collect.
 - VII) Notice of Readiness (NOR) to Inject
 - VIII) Certificate of Origin,
 - IX) NCNDA/IMFPA
 - X) Product Passport
- 5) After buyer receiving of the POP, Buyer and his team conducts Dip test on the product in the Seller's tank at Buyer's expense.
- 6) After successful Dip test and after Seller complete injecting product at Buyer's Tank or Buyer's vessel/ ship, buyer makes 100% payment for the first trial lift via TT wiring after Seller transfer ownership of the product to the buyer.
- 7) Seller pays all intermediaries and lift the product into buyer's Tank or Vessel
- 8) Monthly delivery commences...

B) FOB PROCEDURES KAZA K5T

1. Buyer sends in ICPO in sellers' procedure with also a letter stating their intention of K5 (Bringing in their own vessel)
2. Seller process the ICPO, apply for entry permit from the Government agencies and Kazakhstan Navy, stating the product to be bought by the buyer and the and issues a payment invoice between the range of €460,000 Euros depending on the amount of product.
3. Seller issues an SPA alongside with the invoice of agreed stipulated amount in Euros, to be paid to the seller's Authorized fiduciary account.
4. Buyers make payment with 24-48hrs and send back proof of payment alongside valid Q88 shipping documents.
5. Sellers banks confirm/validates the payment within 48hrs.
6. Sellers then provide buyer all the Entry Permit document, Naval clearance, Port Authority clearance, Terminal documents, along with all necessary PPOP document.
7. Buyer acknowledges the documents and send over Q88
8. Seller verifies the Q88 and sends to the ministry of petroleum and to the Navy, with the period of 24hrs.
9. Buyer's vessels arrive and all inspection and test are carried out accordingly.
10. Necessary POP document is sent to the buyer via email and the hardcopy presented to the buyer's team on site.
10. Buyers' vessels move to the loading terminal for loading...

PROCEDURES TO VISIT THE REFINERY

Due to the increase rate in PETEROLEUM SCAM, we are open to welcoming our client and prospective clients to visit our refinery and take them through the process of production.

Step 1.

Kindly send an official request with your company's letterhead stating your intentions to visit and inspect the Refinery, it's Tank farm (Storage Facilities) and export loading terminals.

Step 2.

The Refinery acknowledge your mail within 24hrs and agree to your request.

Step 3.

The Refinery will issue an allocation invoice fee of €60,450 Euros, which covers the following cost... *Security personnel, Transportation to our exploration Site, Tank Farm (Storage Facilities) Production Units, Bio-chemical plants and our Export loading terminals.*

Step 4.

Once payment is confirmed, an invitation will be sent officially to your company and to the High commission (Embassy) of the buyers' country.

CONTRACT INSURANCE FREIGHT (CIF) PROCEDURES FOR RECEIVINGSBLC/DLC/1% VALUE OF TOTAL PRODUCT PRICE.

(THIS PROCEDURE IS ONLY OPEN TO EXISTING CLIENTS WITH GOOD RECORDS)

1. Buyer accepts Seller's procedure and issues ICPO with the following:
 - banking details
 - company profile
 - passport copy
 - Acceptance letter stating to adhere to seller's procedure
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, Buyer signs SPA and return the contract to the seller in word format within 4 working international day
3. Seller makes the final signature and covert the contract to PDF and Send to buyer as final approved contract along with soft performance guarantee POP documents given below:
 - I. Commitment letter to supply
 - II. Certificate of Origin
 - III. Performa Invoice (expires after 7 working days) for issuance of SBLC/DLC/LC ATSIGHT
 - IV. Export License
 - V. Passport Product
 - VI. Seller's Certificate / Registration
4. Buyer proceeds with their bank within 7 working days to issue SBLC/DLC to seller bank and seller bank shall respond to buyer bank with 1%PB within 48 hours of receiving buyer's SBLC/DLC, but if after 7 working days, the buyer fails to issuethe SBLC/DLC, then buyer shall request for a new Performa invoice from seller to pay 2% of the total product price as security guarantee deposit via TT wiring/MT103 which will be deducted from the total product price fees at the destinationport to enable the Refinery secure the vessel and deliver the cargo to buyer.
5. Upon Seller's bank confirmation of SBLC/DLC or 1% of the total product price as security guarantee deposit, Seller transfer the following full POP documents to buyer via email or DHL courier Service as given below:
 - I. Allocation-Ownership Certificate
 - II. Chartered Party Agreement (CPA)
 - III. Authority to Verify (ATV)
 - IV. Company Tax payer certificate
 - V. Fresh SGS report
 - VI. Tank receipt
 - VII. Vessel Q88
 - VIII. Bill of lading
 - IX. Commercial Invoice
 - X. Port Clearance Certificate

- XI. Authority to Sell and Collect (ATSC)
- XII. NCNDA/IMFPA

- 6. Buyer notifies seller by official written notice of his receiving seller's POP document while Seller orders his export team to deliver the Vessel to the buyer's destination Port.
- 7. Upon arrival of the Vessel at the discharge port, buyer's inspection team carry out DIP test or equivalent inspection to ascertain quality.
- 8. Buyer pays the remaining 97% as the total value price of the product within 72 hours
- 9. Seller pays commissions to Intermediates and second succeeding Shipments continue...

NOTE:

Kindly note that in all first (TRIAL) purchase, payment is done by MT103 which is a 1% Security Guaranty deposit.
This is not negotiable as this is in compliance with the Board of Directors.

The ICPO/LOI must be in buyer's letterhead with authorized signatory and stamp.

It is mandatory that the document carries the buyer's bank and bank officer's contact information.

The names and positions of the Company representative signing the LOI/ICPO must be clearly indicated. Otherwise, the document has no legal value; the documents must be recent (1-3 days old max.)

The letterhead of the Company requesting the commodity must correspond to the Bank Account Holder on the banking information provided.

*Lastly, the ICPO must be addressed to the seller "Kazinst Petroleum Refinery".
Via "Our official email (info@kazinstpetroleum.com)*

*If your documents do not pass these verification points, please discuss them with your Buyers and get them corrected. This will save time in our process.
We look forward to a successful business relationship with your esteemed company*

Best Regards